



THE RANCH

Belvedere Tiburon Joint Recreation Committee

REGULAR MEETING AGENDA

Monday, July 18, 2022 at 7pm

In person at Dairy Knoll Center, Room 1, 600 Ned's Way, Tiburon or via Zoom

The public is invited to attend via Zoom or in person at Dairy Knoll Center

Consistent with Executive Orders N-25-20 and N-29-20 from the Executive Department of the State of California, The Ranch Special Board Meeting will be physically open to the public and in person at Dairy Knoll Center. All Board members and members of the public are allowed to teleconference into the meeting. To maximize public safety while still maintaining transparency and public access, members of the public can access the meeting by following the meeting live at:

Join Zoom Meeting:

<https://us02web.zoom.us/j/81450297886?pwd=b2hEU2pobm1aMWFva1VjWW1FWUZUdz09>

Meeting ID: 814 5029 7886

Passcode: 319374

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Meeting ID: 894 2687 7233

Passcode: 720701

Find your local number: <https://us02web.zoom.us/j/kbrVijjAF4>

Regular Meeting Roll Call:

- Board Chair, Chelsea Schlunt of Belvedere
- Vice Chair, Jerry Riessen of Tiburon
- Tiburon Town Council Rep, Noah Griffin
- Belvedere City Council Rep, Sally Wilkinson
- Reed Union School District Rep, Sherry Wangenheim
- Belvedere Rep, Melissa Feder
- Belvedere Rep, Julianne Schaefer
- Tiburon Rep, Jason Rosell
- Tiburon Rep, Victoria Gazulis

I **Action Item: Resolution 2022-07-01**

Resolution to conduct meeting virtually in the month of July 2022 in reflection of AB361. AB361 enables local public agencies to continue to use teleconferencing without complying with certain Brown Act provisions.

MOTION _____ SECOND _____ VOTE _____

II Public Comment

The public may direct questions or comments related to The Ranch business to the Board and Director concerning matters not listed on the agenda. The Board can take no action unless the matter is placed on a subsequent agenda.

III Minutes

Approval of Minutes from Special Board Meeting on May 16, 2022

MOTION _____ SECOND _____ VOTE _____

IV Recreation Director Update

- Town of Tiburon will be working on the exterior of building later this Fall. Needs new siding and stain.
- Working with RUSD to provide free afterschool programming for socio-economically disadvantaged youth for the 22-23 school year
- Presentations to the Town and City Councils were postponed until this Fall
- Run Tiburon 5k/10k needs Board Member Volunteers
- Halloween Carnival has also been approved and set for Sunday, Oct. 23
- Summer of 2025 The Ranch will celebrate 50 years! It's never too soon to start thinking of ways to celebrate this achievement with the community.

V Financials

- 2021-2022 Audit currently being done
- Review May 2022 year to date numbers
STAFF REPORT ON MAY FINANCIALS:
 - AC3, our spring afterschool programs, was able to meet our revenue goals.
 - Enrollment in all summer camp programs is strong. Only one camp was canceled due to low enrollment.
Angel Island Day Camp expenses are lower than planned due to not having to use a bus service like we did last year
 - We see now that the greatest casualty of Covid has been to our Adult Bridge program. Prior to the pandemic, we averaged 200 participants a week between bridge classes and drop in play. We now are only bringing in around 35 participants a

week. I have done market research and bridge is down across the County, so this is not unique to The Ranch. Prior to the pandemic we had net \$11,000 annually in our games program and now only project to net \$4250.

- PGE expenses are high year to date due to delayed solar panel bills coming in from last fiscal year. Over by
- Fall program registration opens on Monday, Aug 1st, giving us an idea of what fall will look like.

VI Adjourn

GENERAL PUBLIC INFORMATION

ASSISTANCE FOR PEOPLE WITH DISABILITIES

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Director of Belvedere-Tiburon Joint Recreation (415) 435-4355 ext.1004. Notification 48 hours prior to the meeting will enable BTJR to make reasonable accommodation for full participation. (28 CFR 35,102-35,104 ADA Title II)

Upon request, The Ranch will provide written agenda materials in appropriate alternative formats, or disability-related modification or accommodation, including auxiliary aids or services, to enable individuals with disabilities to participate in public meetings. Please send a written request, including your name, mailing address, phone number and brief description of the requested materials and preferred alternative format or auxiliary aid or service at least 5 days before the meeting. Requests should be sent to the Director of Belvedere-Tiburon Joint Recreation at the above address.

AVAILABILITY OF INFORMATION

Copies of all agenda reports and supporting data are available for viewing and inspection at Dairy Knoll Center, 600 Neds Way, Tiburon. Agendas and Minutes are posted on our website www.theranchtoday.org and at Dairy Knoll Center, Tiburon Town Hall and Belvedere City Hall.

TIMING OF ITEMS ON AGENDA

While The Ranch Board of Directors attempts to hear all items in order as stated on the agenda, it reserves the right to take items out of order. No set times are assigned to items appearing on the agenda.

PUBLIC COMMENT

The public may also submit comments in advance of the meeting by emailing The Ranch Administrative Assistant at: officeadmin@theranchtoday.org

Please write "Public Comment" in the subject line. Comments submitted one hour prior to the commencement of the meeting will be presented to the Board and included in the public record for the meeting. Those received after this time will be added to the record and shared with Board Members after the meeting.

RESOLUTION NO. 2022-07-01

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE BELVEDERE TIBURON JOINT RECREATION COMMITTEE PROCLAIMING A LOCAL EMERGENCY, RATIFYING THE PROCLAMATION OF A STATE OF EMERGENCY RELATED TO COVID-19 BY CALIFORNIA GOVERNOR NEWSOM ON MARCH 4, 2020, AND AUTHORIZING REMOTE TELECONFERENCE MEETINGS OF THE LEGISLATIVE BODIES OF THE BELVEDERE TIBURON JOINT RECREATION COMMITTEE FOR THE PERIOD OF **JULY 1, 2022** PURSUANT TO BROWN ACT PROVISIONS.

WHEREAS, the Belvedere Tiburon Joint Recreation Committee is committed to preserving and nurturing public access and participation in meetings of the Board of Directors; and

WHEREAS, all meetings of Belvedere Tiburon Joint Recreation Committee's legislative bodies are open and public, as required by the Ralph M. Brown Act (Cal. Gov. Code 54950 – 54963), so that any member of the public may attend, participate, and watch the Committee's legislative bodies conduct their business; and

WHEREAS, the Brown Act, Government Code section 54953(e), makes provisions for remote teleconferencing participation in meetings by members of a legislative body, without compliance with the requirements of Government Code section 54953(b)(3), subject to the existence of certain conditions; and

WHEREAS, a required condition is that a state of emergency is declared by the Governor pursuant to Government Code section 8625, proclaiming the existence of conditions of disaster or of extreme peril to the safety of persons and property within the state caused by conditions as described in Government Code section 8558; and

WHEREAS, a proclamation is made when there is an actual incident, threat of disaster, or extreme peril to the safety of persons and property within the jurisdictions that are within the Committee's boundaries, caused by natural, technological, or human-caused disasters; and

WHEREAS, it is further required that state or local officials have imposed or recommended measures to promote social distancing, or, the legislative body meeting in person would present imminent risks to the health and safety of attendees; and

WHEREAS, such conditions now exist in the Committee, specifically, a state of emergency has been proclaimed related to COVID-19 by California Governor Newsom on March 4, 2020 and Marin County Health Orders require COVID-19 precautions; and

WHEREAS, Marin County Health Order issued August 2, 2021 requires face coverings for people indoor in the same room and social distancing is encouraged especially for high risk individuals,

WHEREAS, the Board of Directors does hereby find that COVID-19 poses a health risk to residents, staff, and Board Members of the Belvedere Tiburon Joint Recreation Committee, and, face covering and social distancing orders has caused, and will continue to cause, conditions of peril to the safety of persons within the Committee that are likely to be beyond the control of services, personnel, equipment, and facilities of the Committee, and desires to proclaim a local emergency and ratify the proclamation of state of emergency by the Governor of the State of California; and

WHEREAS, as a consequence of the local emergency, the Board of Directors does hereby find that the legislative bodies of Belvedere Tiburon Joint Recreation Committee's shall conduct their meetings without compliance with paragraph (3) of subdivision (b) of Government Code section 54953, as authorized by subdivision (e) of section 54953, and that such legislative bodies shall comply with the requirements to provide the public with access to the meetings as prescribed in paragraph (2) of subdivision (e) of section 54953; and

WHEREAS, Belvedere Tiburon Joint Recreation Committee will continue to post all public meeting agendas on its website and continue to provide Zoom links on the agendas that allow open participation in the meetings to ensure access for the public.

NOW, THEREFORE, THE BOARD OF DIRECTORS OF THE BELVEDERE TIBURON JOINT RECREATION COMMITTEE DOES HEREBY RESOLVE AS FOLLOWS:

Section 1. Recitals. The Recitals set forth above are true and correct and are incorporated into this Resolution by this reference.

Section 2. Proclamation of Local Emergency. The Board hereby proclaims that a local emergency now exists throughout the Committee, and due to COVID-19 and required the State and County COVID-19 orders Board Meetings in person would present imminent risk.

Section 3. Ratification of Governor's Proclamation of a State of Emergency. The Board hereby ratifies the Governor of the State of California's Proclamation of State of Emergency, effective as of its issuance date of March 4, 2020.

Section 4. Remote Teleconference Meetings. The staff and legislative bodies of Belvedere Tiburon Joint Recreation Committee are hereby authorized and directed to take all actions necessary to carry out the intent and purpose of this Resolution including, conducting open and public meetings in accordance with Government Code section 54953(e) and other applicable provisions of the Brown Act.

Section 5. Effective Date of Resolution. This Resolution shall take effect immediately upon its adoption and shall be effective until the earlier of (i) July 28, 2022, or such time the Board of Directors adopts a subsequent resolution in accordance with Government Code section 54953(e)(3) to extend the time during which the legislative bodies of Belvedere Tiburon Joint Recreation Committee may continue to teleconference without compliance with paragraph (3) of subdivision (b) of section 54953.

PASSED AND ADOPTED by the Board of Directors of the Belvedere Tiburon Joint Recreation Committee this _____ day of _____, 20___, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

Board Chair: _____

Recreation Director _____



THE RANCH

(Belvedere Tiburon Joint Recreation Committee)

DRAFT Meeting Minutes

Monday, May 16, 2022 7:00 p.m.

Dairy Knoll, 600 Ned’s Way, Tiburon CA 94920

Call to Order and Roll Call

Chair Schlunt called the meeting to order at 7:06p.m., with the following Board Members present:

Chelsea Schlunt - Tiburon Representative, Chair	Present
Jerry Riessen - Belvedere Representative, Vice Chair	Present
Jason Rosell – Tiburon Representative	Present
Victoria Gazulis– Tiburon Representative	Present
Noah Griffin – Tiburon Council Member	Absent
Melissa Feder – Belvedere Representative	Present
Julianne Schaefer – Belvedere Representative	Present
Sally Wilkinson – Belvedere Council Member	Present *arrived after approval of minutes
Sherry Wangenheim – RUSD Representative	Present

Staff:

Jessica Hotchkiss, Recreation Director
 Michelle Barsky, Minutes
 Candace Pennisi, Office Administrator
 Elita Hutchins, Youth Recreation Coordinator

I. Action Items

A. Resolution 2022-05-01

Resolution to conduct meeting virtually in the month of May 2022 in reflection of AB 361. AB 361 enables local public agencies to continue to use teleconferencing without complying with certain Brown Act Provisions.

Motion Schlunt Second Gazullis Vote 7 In Favor. 0 Against. 0 Abstained. 2 Absent Motion Carried.

Voted on as follows

AYES: Schlunt, Riessen, Rosell, Gazulis, Feder, Schaefer, Wangenheim

NAYS: None

ABSTAINED: None

ABSENT: Griffin, Wilkinson

II. Public Comment

VI. Financials 2021-2022 Fiscal Year

STAFF REPORT

The financial report does not include things like depreciation. Note that The Ranch did receive a contribution from the City and Town which added to the bottom line. Hotchkiss has researched alternative auditors, but has not received responses from those she has contacted. Hotchkiss reports that tennis is doing very well because they have been able to hire an additional instructor to offer more programming. Rentals are on the books. Special events are doing well. Marin Social Sports is doing extremely well, especially after absorbing the Marin County Middle School Basketball League. The only department that is down is taekwondo. Hotchkiss notes that most programming has bounced back since COVID. She is keeping an eye on the COVID uptick and how it will affect adult programs. She expects to end the year better than projected.

Wilkinson asked when Hotchkiss will decide to start setting aside extra funds for capital expenses. Hotchkiss wants to start thinking about this soon as well as determining what to do with the solar panels. The Ranch is at a point in its contract where it can buy out the panels instead of continuing to pay rent on them, but it is an extremely high expense. She advises to continue paying the rental cost rather than purchasing.

Schlunt asks if any inflation is being passed on from vendors. Hotchkiss indicates that this has only really affected the price of camp supplies.

Riessen asks where Hotchkiss is in delineating facility maintenance expense responsibilities with the Town of Tiburon. Hotchkiss has met to review the building agreement and clarified what items are designated as external versus internal responsibilities. Solar panels are a separate agreement. Ranch facility maintenance projects have been built into the Town's next fiscal year's budget.

VII. Adjourn

Next Regular Board meeting scheduled to be Monday, July 18, 2022 at 7pm. Chair Schlunt adjourned the meeting at 7:42 pm.

Respectfully submitted,
Michelle Barsky

THE RANCH - BELVEDERE-TIBURON JOINT RECREATION COMMITTEE
Proposed Budget for FY 22-23 - March 1, 2022 - February 28, 2023
May-22

	18-19 Year End Financials	19-20 Year End Financials	20-21 Year End Financials	21-22 Year End Projections		22-23FY Approved Budget	22-23 FY Actuals through May	22-23 Year End Projections
PROGRAM SUMMARY								
Academy Revenues	644,433	653,735	294,263	609,226		646,500	170,840	650,000
Academy Expenses	399,166	388,492	165,702	384,497		401,500	108,007	412,400
Net Academy Program	245,267	265,243	128,561	224,729		245,000	62,833	237,600
Adult Revenues	166,601	201,635	58,518	165,548		175,000	90,345	221,815
Adult Expenses	97,129	128,018	49,154	108,114		109,000	33,856	147,000
Net Adult Program	69,472	73,617	9,364	57,434		66,000	56,489	74,815
Camps Revenues	557,195	649,337	149,497	487,533		597,945	619,383	626,000
Camps Expenses	333,914	350,130	78,734	247,369		370,494	14,463	368,200
Net Camps Program	223,281	299,207	70,763	240,164		227,451	604,920	257,800
Other Program Revenues	424,690	388,244	188,318	382,311		394,600	192,361	376,100
Other Program Expenses	289,484	265,567	113,223	252,942		246,740	86,520	237,050
Net Other Program	135,206	122,677	75,095	129,369		147,860	105,841	139,050
Interest Income	-	-	2,412	244		-	-	-
Net non Program	-	-	2,412	244		-	-	-
Facility Rental Income	18,658	20,999	858	3,823		8,500	670	4,000
Facility Rental Expense	790	2,566	118	105		1,000	-	700
Total Facility Rental	17,868	18,433	740	3,718		7,500	670	3,300
Subtotal Program Revenue	1,811,577	1,913,950	691,454	1,648,441		1,822,545	1,073,599	1,877,915
Subtotal Program Expense	1,120,483	1,134,773	406,931	993,027		1,128,734	242,846	1,165,350
Program Net	691,094	779,177	284,523	655,414		693,811	830,753	712,565

REVENUE								
Fees Revenue	-	-	-	67,022		47,250	8,494	47,250
Community Contributions Revenue	-	-	124,730	68,600		-	-	-

EXPENSES								
Administrative Expenses	(678,565)	(654,680)	(475,920)	(632,141)		(667,354)	(170,935)	(658,986)
Dairy Knoll Expenses	(57,012)	(55,855)	(23,975)	(33,669)		(43,325)	(7,203)	(46,700)

Net Gain/Loss before Depreciation	(44,362)	87,631	(90,642)	125,226		30,382	661,109	54,129
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	18-19 Year End Financials	19-20 Year End Financials	20-21 Year End Financials	21-22 Year Projections		22-23FY Approved Budget FY22-23	22-23 FY Actuals through May	22-23 Year End Projections FY22-23
ACADEMY								
Spring (AC3)								
Academy Revenues	163,111	150,982	14,264	95,406		155,000	159,761	161,000
Academy Expenses and Contractor Pay	65,416	57,458	10,661	34,425		64,000	64,810	70,400
Academy Payroll	43,645	36,090	17,236	32,010		35,000	34,237	37,000

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY	22-23 FY Actuals	22-23 Year End
	End Financials	End Financials	End Financials	End Projections		Approved Budget	through May	Projections
Net Academy III	54,050	57,434	(13,633)	28,971		56,000	60,714	53,600
Fall (AC1)								
Academy Revenues	151,539	200,180	209,178	226,698		215,000		215,000
Academy Expenses and Contractor Pay	66,234	86,598	43,052	100,860		94,000	-	94,000
Academy Payroll	35,570	39,002	52,060	44,673		45,000	-	45,000
Net Academy I	49,735	74,580	114,066	81,165		76,000	-	76,000
Winter (AC2)								
Academy Revenues	166,912	151,278	65,720	165,346		160,000	(1,303)	160,000
Academy Expenses and Contractor Pay	76,299	69,629	21,333	72,852		70,000	-	70,000
Academy Payroll	34,944	28,520	17,395	31,834		32,000	-	35,000
Net Academy II	55,669	53,129	26,992	60,660		58,000	(1,303)	55,000
Dance/Ballet Program Revenue	22,546	35,405	5,888	23,359		18,000	7,468	18,000
Dance/Ballet Program Expenses and P	6,945	9,722	2,079	8,124		9,000	4,172	9,000
Net Ballet Program	15,601	25,683	3,809	15,235		9,000	3,296	9,000
Toddler Revenue	11,008	9,268	5	5,629		6,500	1,207	4,000
Toddler Expenses and Payroll	3,720	3,504	567	3,631		4,500	160	1,000
Net Toddler Program	7,288	5,764	(562)	1,998		2,000	1,047	3,000
Teen Revenue	18,562	19,209	378	9,868		12,000	3,707	12,000
Teen Expense	12,356	16,620	1,319	8,114		8,000	2,060	8,000
Net Teen Zone Program	6,206	2,589	(941)	1,754		4,000	1,647	4,000
Cotillion Program Revenue	80,635	83,058	(1,170)	82,920		80,000	-	80,000
Cotillion Program Expense	35,418	37,179	-	47,974		40,000	2,568	43,000
Net Cotillion Program	45,217	45,879	(1,170)	34,946		40,000	(2,568)	37,000
Total Academy Program								
Revenue	644,433	653,735	294,263	609,226		646,500	170,840	650,000
Expenses	399,166	388,492	165,702	384,497		401,500	108,007	412,400
Net	245,267	265,243	128,561	224,729		245,000	62,833	237,600

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY	22-23 FY Actuals	22-23 Year End
	End Financials	End Financials	End Financials	Projections		Approved Budget FY22-23	through May	Projections FY22-23
ADULTS								
Adult Spring								
Adult Revenue	48,972	68,564	14,368	49,951		50,000	88,765	101,815
Adult Expenses	34,603	39,396	20,460	27,842		30,000	31,874	69,000
Net Spring	14,369	29,168	(6,092)	27,967		20,000	56,891	32,815
Adult Summer								
Adult Revenues	32,465	31,809	14,398	48,444		40,000	660	40,000
Adult Expenses	13,030	27,736	9,520	32,972		26,000	1,982	26,000
Net Summer	19,435	4,073	4,878	15,472		14,000	(1,322)	14,000
Adult Fall								
Adult Revenues	34,503	57,547	12,666	36,319		40,000	-	40,000
Adult Expenses	26,173	29,670	9,324	24,364		26,000	-	26,000

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY	22-23 FY Actuals	22-23 Year End
	End Financials	End Financials	End Financials	End Projections		Approved Budget	through May	Projections
Net Fall	8,330	27,877	3,342	11,955		14,000	-	14,000
Adult Winter								
Adult Revenues	50,661	43,715	17,086	30,834		45,000	920	40,000
Adult Expenses	23,323	31,216	9,850	22,936		27,000	-	26,000
Net Winter	27,338	12,499	7,236	7,898		18,000	920	14,000
Total Adult Program								
Revenue	166,601	201,635	58,518	165,548		175,000	90,345	221,815
Supervision Expenses	97,129	128,018	49,154	108,114		109,000	33,856	147,000
Net	69,472	73,617	9,364	57,434		66,000	56,489	74,815

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY	22-23 FY Actuals	Year End
	End Financials	End Financials	End Financials	Projections		Approved Budget FY22-23	through May	Projections
								FY22-23
CAMPS								
CIT Revenue	22,349	28,831	4,840	21,000		21,000	22,628	23,000
CIT Expenses	16,711	15,336	32	1,275		11,800	231	11,200
Net CIT Camp	5,638	13,495	4,808	19,725		9,200	22,397	11,800
Angel Island Revenue	414,904	447,644	42,679	276,093		401,550	419,422	419,000
Angel Island Expense	261,067	254,453	11,078	153,776		257,405	6,244	240,000
Net Angel Island	153,837	193,191	31,601	122,317		144,145	413,178	179,000
Art & Garden Camp Revenue	20,060	25,327	38,325	42,140		38,160	42,703	43,000
Art & Garden Camp Expenses	10,141	14,092	17,887	17,327		21,715	574	26,000
Net Art & Garden camp	9,919	11,235	20,438	24,813		16,445	42,129	17,000
Fantastical Adventures Revenue	99,882	147,535	63,653	148,531		137,235	134,630	141,000
Fantastical Adventures Expenses	45,995	66,249	49,737	74,991		79,574	7,414	91,000
Net Camp FA	53,887	81,286	13,916	73,540		57,661	127,216	50,000
Total Camps								
Revenue	557,195	649,337	149,497	487,764		597,945	619,383	626,000
Expenses	333,914	350,130	78,734	247,369		370,494	14,463	368,200
Net	223,281	299,207	70,763	240,395		227,451	604,920	257,800

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY	22-23 FY Actuals	Proposed
	End Financials	End Financials	End Financials	Projections		Approved Budget FY22-23	through May	FY22-23
OTHER PROGRAMS								
Summer Youth Revenues	26,404	13,000	13,715	21,335		15,000	18,693	16,000
Summer Youth Expenses	18,993	5,470	9,129	14,180		9,000	-	10,400
Net Summer Youth	7,411	7,530	4,586	7,155		6,000	18,693	5,600
Taekwondo Program Revenues	45,444	43,738	13,696	35,177		41,000	6,669	24,000
Taekwondo Program Expenses	29,712	32,202	9,176	25,475		26,650	5,255	16,800
Net Taekwondo Program	15,732	11,536	4,520	9,702		14,350	1,414	7,200

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY Approved Budeet	22-23 FY Actuals through May	22-23 Year End Projections
	End Financials	End Financials	End Financials	End Projections				
Tennis Program Revenues	181,683	175,045	125,894	256,279		250,000	117,317	250,000
Tennis Program Expenses	125,465	127,641	77,256	194,100		188,000	77,132	188,000
Net Tennis Program	56,218	47,405	48,638	62,179		62,000	40,185	62,000
BB League Revenues	19,391	21,627	53	10,785		19,000	-	16,000
BB League Expenses	7,254	6,528	1,449	5,921		6,000	90	6,000
Net BB League Courts	12,137	15,099	(1,396)	4,864		13,000	(90)	10,000
Tennis Court Revenues	22,348	23,635	32,960	52,609		52,000	45,496	52,000
Tennis Courts Expenses	5,212	5,808	5,368	7,223		8,000	1,074	8,000
Net Tennis Courts	17,136	17,827	27,592	45,386		44,000	44,422	44,000
Special Event Revenues	123,820	107,499	2,000	6,126		17,600	4,186	18,100
Special Event Expenses	84,447	69,445	3,841	4,508		9,090	2,969	7,850
Net Special Events	39,373	38,053	(1,841)	1,618		8,510	1,217	10,250
Clothing/Uniform Sales	-	-	-	-		-	-	-
Clothing/Uniform Expenses	-	1,993	-	1,535		-	-	-
Net Clothing Sales	-	(1,993)	-	-		-	-	-
Brochure Ad Income	5,600	3,700	-	-		-	-	-
Brochure Expense	18,401	16,480	7,004	-		-	-	-
	(12,801)	(12,780)	(7,004)					
Total Other Program								
Revenue	424,690	388,244	188,318	382,311		394,600	192,361	376,100
Expenses	289,484	265,567	113,223	252,942		246,740	86,520	237,050
Net	135,206	122,677	75,095	129,369		147,860	105,841	139,050

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY Approved Budget FY22-23	22-23 FY Actuals through May	Year End Projections FY22-23
	End Financials	End Financials	End Financials	Projections				
FACILITY RENTALS								
Tiburon Community Room Revenue	1,977	3,200	510	-		500	-	-
Tiburon Community Room Expense	135	-	-	-		-	-	-
Net Tiburon Community Room	1,842	3,200	510	-		500	-	-
Belvedere Community Ctr Revenues	7,165	10,201	183	1,213		4,000	670	2,000
Belvedere Community Ctr Expense	416	2,186	118	-		-	-	350
Net Belvedere Community Ctr	6,749	8,015	65	1,213		4,000	670	1,650
Dairy Knoll Rental Revenue	9,516	7,598	165	2,610		4,000	-	2,000
Dairy Knoll Rental Expenses	239	380	-	-		-	-	350
Net Dairy Knoll	9,277	7,217	165	2,610		4,000	-	1,650
Total Facility Rentals								
Revenue	18,658	20,999	858	3,823		8,500	670	4,000
Expenses	790	2,566	118	-		-	-	700
Supervision	-	-	-	105		1,000	-	-
Net	17,868	20,999	740	3,718		7,500	670	3,300

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY Approved Budget	22-23 FY Actuals through May	22-23 Year End Projections
	End Financials	End Financials	End Financials	End Projections				
DAIRY KNOLL	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY Approved Budget FY22-23	22-23 FY Actuals through May	Year End Projections FY22-23
	End Financials	End Financials	End Financials	Projections				
PG&E Electricity/Gas	(7,351)	(6,685)	(5,799)	(7,369)		(8,000)	(2,927)	(10,000)
Water/Sewer	(1,167)	(1,271)	(1,174)	(1,211)		(1,500)	(216)	(1,500)
Internet	(3,000)	(3,000)	(3,547)	(3,250)		(3,000)	(250)	(3,000)
Telephone/Communication/Fire	(3,927)	(4,109)	(3,704)	(3,424)		(4,325)	(944)	(4,000)
Email service	(2,599)	(1,719)	(2,855)	(2,189)		(3,000)	(434)	(2,500)
Tech Support	(2,830)	(2,061)	(1,692)	-		(2,500)	(138)	(2,500)
Bldg Maintenance Expenses	(7,807)	(2,115)	(1,796)	(4,159)		(5,000)	-	(5,000)
Building Supplies	(4,502)	(2,586)	(501)	(1,142)		(2,000)	(95)	(2,000)
Custodial Supplies	(2,057)	(1,428)	(1,899)	(2,791)		(3,000)	(1,331)	(3,000)
Custodian	(21,772)	(30,881)	(1,008)	(8,134)		(11,000)	(868)	(13,200)
Total Dairy Knoll	(57,012)	(55,855)	(23,975)	(33,669)		(43,325)	(7,203)	(46,700)

ADMINISTRATIVE EXPENSES

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY Approved Budget FY22-23	22-23 FY Actuals through May	Year End Projections FY22-23
	End Financials	End Financials	End Financials	Projections				
Accounting and Payroll Charges/ADP	(4,101)	(6,124)	(5,560)	(5,317)		(6,500)	(1,271)	(6,500)
Audit	(9,900)	(10,300)	(11,000)	(11,400)		(11,700)	-	(12,000)
Auto Mileage Allowance	(2,216)	(1,694)	(196)	(1,251)		(2,500)	(49)	(2,500)
Bank Charges and Bank Purchases	(837)	(976)	(1,006)	(947)		(1,300)	(226)	(1,700)
Copy Machine	(7,703)	(7,650)	(8,669)	(7,824)		(7,800)	-	(7,800)
Credit Card Charges	(11,134)	(48,744)	(28,435)	(66,310)		(50,000)	(2,837)	(50,000)
Equipment	(3,368)	(4,110)	(117)	(22,757)		(3,000)	(11,258)	(3,000)
Fingerprinting	(980)	(1,327)	(392)	(784)		(800)	(192)	(1,200)
Office Supplies	(5,155)	(3,955)	(253)	(520)		(3,000)	(36)	(1,000)
Payroll Taxes	(23,453)	(27,399)	(23,760)	(26,302)		(29,500)	(3,198)	(27,000)
Postage	(6,890)	(3,835)	(1,543)	(5,324)		(4,000)	(1,164)	(5,000)
Professional Services	(7,125)	(2,950)	(2,575)	(6,375)		(3,000)	(150)	(3,000)
Publicity	(8,938)	(9,618)	(3,829)	(7,089)		(9,000)	(5,289)	(9,000)
Recognition	(5,848)	(6,267)	(1,500)	(4,210)		(5,000)	(1,885)	(5,000)
Registration Software	(42,500)	(17,793)	(17,448)	(17,598)		(17,448)	(17,448)	(17,448)
Workers Comp Insurance	(19,738)	(16,901)	(14,992)	(13,182)		(17,000)	(72)	(14,000)
Unemployment	-	(1,069)	(14,078)	(3,282)		(3,000)	(1,897)	(3,000)
Administrative Staff Payroll	(385,931)	(358,105)	(278,552)	(337,056)		(379,444)	(99,562)	(375,000)
Health & Dental	(87,612)	(83,166)	(54,050)	(58,751)		(68,544)	(14,700)	(70,020)
Conferences and Meetings	(1,749)	(3,510)	(613)	(1,026)		(1,750)	(374)	(1,750)
Mass Mutual Retirement Benefits	(43,129)	(38,917)	(7,352)	(30,169)		(37,818)	(9,227)	(37,818)
Administrative Expense	(258)	(270)	-	(20)		(250)	(100)	(250)
Brochures (used to be in OTHER section)	-	-	-	(4,647)		(5,000)	-	(5,000)
Administrative Personnel Costs	(678,565)	(654,680)	(475,920)	(632,141)		(667,354)	(170,935)	(658,986)

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY Approved Budget FY22-23	22-23 FY Actuals through March	Year End Projections FY22-23
	End Financials	End Financials	End Financials	Projections				
Spring Carnival Revenue	-	3,875	-	770		4,000	4,186	4,000
Spring Carnival Expense	1,247	3,058	1,247	108		3,000	2,698	2,600

	18-19 Year	19-20 Year	20-21 Year	21-22 Year		22-23FY	22-23 FY Actuals	22-23 Year End
	End Financials	End Financials	End Financials	End Projections		Approved Budget	through May	Projections
Spring Carinval Staffing	-	184	-	-		200	-	250
Net Spring Carnival	(1,247)	633	(1,247)	662		800	1,488	1,150
Tiburon Car Show	-	19,926	-	-		-	-	2,000
Tournament Expense	-	15,642	-	-		-	-	-
Tournament Staffing	-	-	-	-		-	-	-
Net Golf Tournament	-	4,284	-	-		-	-	2,000
Tiburon Taps Revenue	2,000	39,731	2,000	-		-	-	-
Tiburon Taps Expense	2,445	16,283	2,445	-		-	-	-
Tiburon Taps Staffing	-	542	-	-		-	-	-
Net Tiburon Taps	(445)	22,906	(445)	-		-	-	-
Half Marathon Revenue	-	13,371	-	-		5,000	-	6,000
Half Marathon Expense	-	3,651	-	-		-	-	-
Half Marathon Staffing	-	552	-	-		-	-	-
Net Half Marathon	-	9,168	-	-		5,000	-	6,000
Halloween Carnival Revenue	-	5,060	-	2,908		4,000	-	4,000
Halloween Carnival Expense	-	2,548	-	2,281		2,500	-	3,000
Halloween Carinval Staffing	-	-	-	-		300	-	300
Net Halloween Carnival	-	2,512	-	627		1,200	-	700
Gingerbread Houses Revenue	-	1,440	-	2,448		2,100	-	2,100
Gingerbread Houses Expenses	-	1,139	-	1,969		1,300	-	1,500
Gingerbread Houses staffing	-	230	-	-		200	-	200
Net Gingerbread	-	71	-	479		600	-	400
Father Daughter Dance Revenue	-	2,765	-	-		2,500	-	-
Father Daughter Dance Expense	-	1,162	-	-		1,500	-	-
Father Daughter Dance Staffing	-	-	-	-		90	-	-
Net Father Daughter Dance	-	1,603	-	-		910	-	-
Misc Revenue	-	-	-	-		-	-	-
Misc Expense	149	7,664	149	150		-	271	-
Net Misc (SE-Misc)	(149)	(7,664)	(149)	(150)		-	(271)	-
Total Special Event Revenue	2,000	86,168	2,000	6,126		17,600	4,186	18,100
Total Special Event Expense	3,841	51,147	3,841	4,508		8,300	2,969	7,100
Total Special Event Staffing	-	1,508	-	-		790	-	750
Net Special Event	(1,841)	33,513	(1,841)	1,618		8,510	1,217	10,250

(missing AI Ad Race event info)

THE RANCH FISCAL YEAR: MARCH 1, 2022 - FEBRUARY 28, 2023

WHAT WE THOUGHT WE WOULD DO

Fund Equity as of 3/1/2022 as per 21-22 audit	\$ -
APPROVED Projected Net Revenue for 21-22	\$ -
Reserve Funds on 2/28/2023	\$ -

WHAT WE ACTUALLY DID

Fund Equity as of 3/1/2022 as per 21-22 audit	\$ -
Updated Projected Net Revenue for 21-22 with financial assistance received from COB & TOT	\$ -
Projected Reserve Funds on 2/28/2023	\$ -

Account balances as of 5/31/22	
Bank of Marin Checking Account Balance as of 5/31/2022	\$ 690,376.00
LAIF Account Balance as of 5/31/2022	\$ 387,526.00
Total of Current Assets	\$ 1,077,902.00

Outstanding checks as of 5/31/2022	\$ 662.00
Customer Account Credit Balance in PerfectMind as of 5/31/2022	\$ 25,646.00
Total of Liabilities	\$ 26,308.00

Balances on 05/31/2022	\$ 1,051,594.00
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THE RANCH - BELVEDERE-TIBURON JOINT RECREATION COMMITTEE
Year End Net Financials 2009-2021

	Dept at Town Hall												Yr End FY 20-21	
	Year End FY 09-10	Year End FY 10-11	Year End FY 11-12	Year End FY 12-13	Yr End FY 13-14	Yr End FY 14-15	Yr End FY 15-16	Yr End FY 16-17	Yr End FY 17-18	Yr End FY 18-19	Yr End FY 19-20			
PROGRAM SUMMARY														
Academy Revenues	376,082	367,268	396,490	451,559	532,545	609,358	605,727	665,547	675,751	644,505	653,735	644,505	653,735	294,263
Academy Expenses	236,394	235,034	255,441	313,907	342,374	395,392	411,398	433,829	421,406	402,325	388,492	402,325	388,492	165,702
Net Academy Program	149,688	132,234	141,049	137,652	190,171	213,966	194,329	231,718	254,345	242,180	265,243	242,180	265,243	128,561
Adult Revenues	87,134	86,946	89,108	91,656	106,989	130,125	163,814	147,971	135,400	161,044	201,635	161,044	201,635	58,518
Adult Expenses	45,095	37,448	44,845	46,698	56,725	62,717	85,270	71,987	77,942	98,400	128,018	98,400	128,018	49,154
Net Adult Program	42,039	49,498	44,263	44,958	50,264	67,408	78,544	75,984	57,458	62,644	73,617	62,644	73,617	9,364
Camps Revenues	118,092	127,632	152,163	205,397	287,386	400,904	461,054	539,029	539,205	556,559	649,337	556,559	649,337	149,497
Camps Expenses	80,053	80,798	93,756	113,417	166,398	218,031	233,880	298,311	325,642	332,542	350,130	332,542	350,130	78,734
Net Camps Program	38,039	46,834	58,407	91,980	120,988	182,873	227,174	240,718	213,563	224,017	299,207	224,017	299,207	70,763
Other Program Revenues	259,395	304,383	283,569	324,551	362,613	376,808	363,863	380,468	406,090	424,690	388,244	424,690	388,244	188,318
Other Program Expenses	185,414	221,312	212,107	234,154	280,959	285,709	265,918	283,237	314,976	290,642	265,567	290,642	265,567	113,223
Net Other Program	73,981	83,070	71,462	90,357	81,654	91,099	97,945	97,231	91,114	134,048	122,677	134,048	122,677	75,095
Interest Income	1,717	776	759	435	324	303	423	1,725	258	5,894	8,446	5,894	8,446	2,430
Net Non-Program	1,717	13,640	759	13,028	324	423	423	1,725	258	5,894	8,446	5,894	8,446	2,430
Facility Rental Income							14,055	12,687	21,704	18,659	20,999	18,659	20,999	858
Facility Rental Expense							458	1,152	1,132	880	2,566	880	2,566	118
Total Facility Rental							13,597	11,534	20,572	17,779	18,433	17,779	18,433	740
Subtotal revenue	842,420	887,005	922,089	1,086,192	1,289,857	1,517,499	1,608,936	1,747,427	1,778,408	1,811,351	1,922,396	1,811,351	1,922,396	693,884
Subtotal expense	536,956	574,593	606,149	708,176	846,456	961,849	996,924	1,088,516	1,141,098	1,124,789	1,134,773	1,124,789	1,134,773	406,931
Subtotal + (-)	305,464	325,277	315,939	377,976	443,401	555,650	612,012	658,910	637,310	686,562	787,623	686,562	787,623	286,953
Less Administrative Expenses	300,147	(326,117)	(313,973)	(349,308)	(421,558)	(505,007)	(534,062)	(579,752)	(616,095)	(685,571)	(654,680)	(685,571)	(654,680)	(475,920)
Branding/Grand Opening/New Bldg Exp					(11,905)	(5,303)								
Less Dairy Knoll Expenses					(18,241)	(47,370)	(52,640)	(47,364)	(46,679)	(57,505)	(55,855)	(57,505)	(55,855)	
Subtotal before Contributions	5,317	(840)	1,966	28,668	(8,303)	50,643	77,950	31,794	(25,464)	(57,134)	111,372	(57,134)	111,372	(188,967)
Community Contributions - Fundraising					79,113	2,254				(621)	(15,295)	(621)	(15,295)	
City/Town Contribution DK/Tile Sales						18,241	46,780		500	500		500		124,726
Excess Revenues / (Expenses)	5,317	(840)	1,966	28,668	70,810	71,138	124,730	31,794	(24,964)	(57,755)	96,077	(57,755)	96,077	(64,241)
New Phone System									(14,576)					
Perfect Mind (included in Less Admin Expense line)									(17,448)					
ORIGINAL PROPOSED BUDGET	550	576	(4,070)	314	(53,796)	(64,958)	(23,082)	(9,971)	(9,135)	(14,127)	(14,481)	(14,127)	(14,481)	20,868
Net Operating Income before Depreciation	5,317	(840)	1,996	28,668	70,812	18,465	72,090	31,794	(44,090)	(56,634)	81,596	(56,634)	81,596	(43,373)
Depreciation	(1,270)	(1,367)	(1,367)	(1,597)	(9,819)	(19,706)	(12,054)	(24,025)	(24,268)	(26,936)	(27,180)	(26,936)	(27,180)	(18,399)
Net Operating Income after Depreciation	4,047	(2,207)	629	27,071	60,993	(1,241)	60,036	7,769	(68,358)	(83,570)	54,416	(83,570)	54,416	(61,772)