

**THE RANCH - BELVEDERE-TIBURON JOINT RECREATION COMMITTEE**

**Budget for FY 2021-22 - March 1, 2021 - February 28, 2022**

Sep-21

	19-20 Year	20-21 Year	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>PROGRAM SUMMARY</b>					
Academy Revenues	653,735	294,263	400,216	335,942	558,785
Academy Expenses	388,492	165,702	247,469	93,606	359,623
<b>Net Academy Program</b>	<b>265,243</b>	<b>128,561</b>	<b>152,747</b>	<b>242,336</b>	<b>199,162</b>
Adult Revenues	201,635	58,518	153,719	119,876	182,048
Adult Expenses	128,018	49,154	100,310	49,928	104,342
<b>Net Adult Program</b>	<b>73,617</b>	<b>9,364</b>	<b>53,409</b>	<b>69,948</b>	<b>77,706</b>
Camps Revenues	649,337	149,497	430,000	485,470	485,470
Camps Expenses	350,130	78,734	240,172	247,349	247,349
<b>Net Camps Program</b>	<b>299,207</b>	<b>70,763</b>	<b>189,828</b>	<b>238,121</b>	<b>238,121</b>
Other Program Revenues	388,244	188,318	281,795	305,876	399,122
Other Program Expenses	265,567	113,223	166,398	172,636	270,230
<b>Net Other Program</b>	<b>122,677</b>	<b>75,095</b>	<b>115,397</b>	<b>133,240</b>	<b>128,892</b>
Interest Income	0	0	0	0	0
<b>Net non Program</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Facility Rental Income	20,999	858	12,160	2,393	5,000
Facility Rental Expense	2,566	118	1,000	105	1,000
<b>Total Facility Rental</b>	<b>18,433</b>	<b>740</b>	<b>11,160</b>	<b>2,288</b>	<b>4,000</b>
Subtotal revenue	1,913,950	691,454	1,277,890	1,249,557	1,630,425
Subtotal expense	1,134,773	406,931	755,349	563,624	982,544
<b>Subtotal + (-)</b>	<b>779,177</b>	<b>284,523</b>	<b>522,541</b>	<b>685,933</b>	<b>647,881</b>
<b>Less Administrative Expenses</b>	<b>-654,680</b>	<b>-475,920</b>	<b>-539,577</b>	<b>-340,854</b>	<b>-600,598</b>
<b>Less Dairy Knoll Expenses</b>	<b>-55,855</b>	<b>-23,975</b>	<b>-40,300</b>	<b>-19,143</b>	<b>-41,700</b>
2018/19 check adjustments	34,284				
Strategic planning expenses (2019)	-2,295				
tennis court resurface (2019)	-13,000				
<b>Subtotal before Contribution</b>	<b>87,631</b>	<b>-215,372</b>	<b>-57,336</b>	<b>325,936</b>	<b>5,583</b>
Credit Card Processing Fees (new to 2021)				28,502	32,000
Withdraw and Transfer Fees (new to 2021)				5,800	7,100
Money to date from JPA Partners		124,730		13,720	68,600
<b>Excess Revenues /(Expenses)</b>	<b>87,631</b>	<b>-90,642</b>	<b>-57,336</b>	<b>373,958</b>	<b>113,283</b>

	19-20 Year	20-21 Year
<b>Net Revenue before depreciation</b>	<b>87,631</b>	<b>-90,642</b>
Depreciation	27,180	18,399
<b>Net Operating Income after depreciation</b>	<b>60,451</b>	<b>-109,041</b>

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
-57,336	373,958	113,283

	19-20 Year End Financials	20-21 Year End Financials
<b>ACADEMY</b>		
<b>Spring (AC3) 2021</b>		
Academy Revenues	150,982	14,264
Academy Expenses and Contractor Payouts	57,458	10,661
Academy Payroll	36,090	17,236
<b>Net Academy III</b>	<b>57,434</b>	<b>-13,633</b>
<b>Fall (AC1) 2021</b>		
Academy Revenues	200,180	209,178
Academy Expenses and Contractor Payouts	86,598	43,052
Academy Payroll	39,002	52,060
<b>Net Academy I</b>	<b>74,581</b>	<b>114,066</b>
<b>Winter (AC2) 2021-22</b>		
Academy Revenues	151,278	65,720
Academy Expenses and Contractor Payouts	69,629	21,333
Academy Payroll	28,520	17,395
<b>Net Academy II</b>	<b>53,130</b>	<b>26,992</b>
Dance/Ballet Program Revenue	35,405	5,888
Dance/Ballet Program Expenses and Payroll	9,722	2,079
<b>Net Ballet Program</b>	<b>25,683</b>	<b>3,809</b>
Toddler Revenue	9,268	5
Toddler Expenses and Payroll	3,504	567
<b>Net Toddler Program</b>	<b>5,764</b>	<b>-562</b>
Teen Revenue	19,209	378
Teen Expense	16,620	1,319
<b>Net Teen Zone Program</b>	<b>2,589</b>	<b>-941</b>

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
70,000	95,406	95,405
15,000	34,365	33,645
20,000	32,010	32,010
<b>35,000</b>	<b>29,031</b>	<b>29,750</b>
138,722	178,409	214,000
60,010	18,848	94,690
33,375	0	42,600
<b>45,337</b>	<b>159,561</b>	<b>76,710</b>
98,720	0	140,000
45,762	0	55,000
18,542	0	34,000
<b>34,416</b>	<b>0</b>	<b>51,000</b>
22,270	13,561	19,000
10,000	2,921	8,000
<b>12,270</b>	<b>10,640</b>	<b>11,000</b>
8,000	3,880	6,500
4,480	2,226	4,550
<b>3,520</b>	<b>1,654</b>	<b>1,950</b>
6,504	1,480	8,880
5,300	2,188	13,128
<b>1,204</b>	<b>-708</b>	<b>-4,248</b>

	19-20 Year	20-21 Year	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
Cotillion Program Revenue	83,058	-1,170	56,000	43,206	75,000
Cotillion Program Expense	37,179	0	35,000	1,048	42,000
<b>Net Cotillion Program</b>	<b>45,879</b>	<b>-1,170</b>	<b>21,000</b>	<b>42,158</b>	<b>33,000</b>
<b>Total Academy Program</b>					
Revenue	653,735	294,263	400,216	335,942	558,785
Expenses	388,492	165,702	247,469	93,606	359,623
<b>Net</b>	<b>265,243</b>	<b>128,561</b>	<b>152,747</b>	<b>242,336</b>	<b>199,162</b>

	19-20 Year End Financials	20-21 Year End Financials	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>ADULTS</b>					
<b>Adult Spring 2021</b>					
Adult Revenue	68,564	14,368	14,500	49,951	49,951
Adult Expenses	39,396	20,460	9,250	27,842	27,842
<b>Net Spring</b>	<b>29,168</b>	<b>-6,092</b>	<b>5,250</b>	<b>22,109</b>	<b>22,109</b>
<b>Adult Summer 2021</b>					
Adult Revenues	31,809	14,398	34,163	47,097	47,097
Adult Expenses	27,736	9,520	20,571	18,360	21,000
<b>Net Summer</b>	<b>4,073</b>	<b>4,878</b>	<b>13,592</b>	<b>28,737</b>	<b>26,097</b>
<b>Adult Fall 2021</b>					
Adult Revenues	57,547	12,666	51,630	22,740	45,000
Adult Expenses	29,670	9,324	34,006	3,726	29,500
<b>Net Fall</b>	<b>27,877</b>	<b>3,342</b>	<b>17,624</b>	<b>19,014</b>	<b>15,500</b>
<b>Adult Winter</b>					
Adult Revenues	43715	17086	53,426	88	40,000
Adult Expenses	31216	9850	36,483	0	26,000
<b>Net Winter</b>	<b>12499</b>	<b>7236</b>	<b>16,943</b>	<b>88</b>	<b>14,000</b>
<b>Total Adult Program</b>					
Revenue	201,635	58,518	153,719	119,876	182,048
Supervision			0	0	0
Expenses	128,018	49,154	100,310	49,928	104,342
<b>Net</b>	<b>73,617</b>	<b>9,364</b>	<b>53,409</b>	<b>69,948</b>	<b>77,706</b>

	19-20 Year End Financials	20-21 Year End Financials	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>CAMPS</b>					

	19-20 Year	20-21 Year	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
CIT Revenue	28,831	4,840	18,000	21,000	21,000
CIT Expenses	15,336	32	13,400	1,275	1,275
<b>Net CIT Camp</b>	<b>13,495</b>	<b>4,808</b>	<b>4,600</b>	<b>19,725</b>	<b>19,725</b>
Angel Island Revenue	447,644	42,679	275,670	273,710	273,710
Angel Island Expense	254,453	11,078	137,262	153,756	153,756
<b>Net Angel Island</b>	<b>193,191</b>	<b>31,601</b>	<b>138,408</b>	<b>119,954</b>	<b>119,954</b>
Art & Garden Camp Revenue	25,327	38,325	27,000	42,140	42,140
Art & Garden Camp Expenses	14,092	17,887	14,500	17,327	17,327
<b>Net Art &amp; Garden camp</b>	<b>11,235</b>	<b>20,438</b>	<b>12,500</b>	<b>24,813</b>	<b>24,813</b>
Fantastical Adventures Revenue	147,535	63,653	109,330	148,620	148,620
Fantastical Adventures Expenses	66,249	49,737	75,010	74,991	74,991
<b>Net Camp FA</b>	<b>81,286</b>	<b>13,916</b>	<b>34,320</b>	<b>73,629</b>	<b>73,629</b>
<b>Total Camps</b>					
Revenue	649,337	149,497	430,000	485,470	485,470
Expenses	350,130	78,734	240,172	247,349	247,349
<b>Net</b>	<b>299,207</b>	<b>70,763</b>	<b>189,828</b>	<b>238,121</b>	<b>238,121</b>
	19-20 Year End Financials	20-21 Year End Financials	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>OTHER PROGRAMS</b>					
Summer Youth Revenues	13,000	13,715	17,360	21,345	21,345
Summer Youth Expenses	5,470	9,129	11,484	14,180	14,180
<b>Net Summer Youth</b>	<b>7,530</b>	<b>4,586</b>	<b>5,876</b>	<b>7,165</b>	<b>7,165</b>
Taekwondo Program Revenues	43,738	13,696	33,160	29,875	41,000
Taekwondo Program Expenses	32,202	9,176	21,554	13,473	28,700
<b>Net Taekwondo Program</b>	<b>11,536</b>	<b>4,520</b>	<b>11,606</b>	<b>16,402</b>	<b>12,300</b>
Tennis Program Revenues	175,045	125,894	162,000	201,244	260,000
Tennis Program Expenses	127,641	77,256	111,000	139,293	200,400
<b>Net Tennis Program</b>	<b>47,405</b>	<b>48,638</b>	<b>51,000</b>	<b>61,951</b>	<b>59,600</b>
BB League Revenues	21,627	53	19,000	0	17,600
BB League Expenses	6,528	1,449	7,790	0	10,000

	19-20 Year	20-21 Year	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>Net Tennis Courts</b>	<b>15,099</b>	<b>-1,396</b>	<b>11,210</b>	<b>0</b>	<b>7,600</b>
Tennis Court Revenues	23,635	32,960	30,000	49,835	51,000
Tennis Courts Expenses	5,808	5,368	7,000	5,242	9,000
<b>Net Tennis Courts</b>	<b>17,827</b>	<b>27,592</b>	<b>23,000</b>	<b>44,593</b>	<b>42,000</b>
Special Event Revenues	107,499	2,000	20,275	3,577	8,177
Special Event Expenses	69,445	3,841	7,570	448	4,950
<b>Net Special Events</b>	<b>38,053</b>	<b>-1,841</b>	<b>12,705</b>	<b>3,129</b>	<b>3,227</b>
Clothing/Uniform Sales		0	0	0	
Clothing/Uniform Expenses	1,993	0	0	0	3,000
<b>Net Clothing Sales</b>	<b>-1,993</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Brochure Ad Income	3,700	0			
Brochure Expense	16,480	7,004			
	<b>-12,780</b>	<b>-7,004</b>			
<b>Total Other Program</b>					
Revenue	388,244	188,318	281,795	305,876	399,122
Expenses	265,567	113,223	166,398	172,636	270,230
<b>Net</b>	<b>122,677</b>	<b>75,095</b>	<b>115,397</b>	<b>133,240</b>	<b>128,892</b>

	19-20 Year End Financials	20-21 Year End Financials	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>FACILITY RENTALS</b>					
Tiburon Community Room Revenue	3,200	510	2,160	0	0
Tiburon Community Room Expense		0	0	0	0
<b>Net Tiburon Community Room</b>	<b>3,200</b>	<b>510</b>	<b>2,160</b>	<b>0</b>	<b>0</b>
Belvedere Community Ctr Revenues	10,201	183	5,000	1,063	2,500
Belvedere Community Ctr Expense	2,186	118	0	0	0
<b>Net Belvedere Community Ctr</b>	<b>8,015</b>	<b>65</b>	<b>5,000</b>	<b>0</b>	<b>2,500</b>
Dairy Knoll Rental Revenue	7,598	165	5,000	1,330	2,500
Dairy Knoll Rental Expenses	380	0	0	105	0
<b>Net Dairy Knoll</b>	<b>7,217</b>	<b>165</b>	<b>5,000</b>	<b>1,225</b>	<b>2,500</b>
<b>Total Facility Rentals</b>					
Revenue	20,999	858	12,160	2,393	5,000
Expenses	2,566	118	0	0	0
Supervision	0	0	1,000	105	1,000

	19-20 Year	20-21 Year
<b>Net</b>	<b>20,999</b>	<b>740</b>

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
<b>11,160</b>	<b>2,288</b>	<b>4,000</b>

### DAIRY KNOLL

	19-20 Year End Financials	20-21 Year End Financials
PG&E Electricity/Gas	(6,685)	(5,799)
Water/Sewer	(1,271)	(1,174)
Internet	(3,000)	(3,547)
Telephone/Communication/Fire	(4,109)	(3,704)
Hosted email- messaging backup	(1,719)	(2,855)
Tech Support	(2,061)	(1,692)
Bldg Maintenance Expenses	(2,115)	(1,796)
Building Supplies	(2,586)	(501)
Custodial Supplies	(1,428)	(1,899)
Custodian	(30,881)	(1,008)
<b>Total Dairy Knoll</b>	<b>-55,855</b>	<b>(23,975)</b>

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
-7,300	-5,058	-9,000
-1,300	-644	-1,300
-3,200	-1,750	-3,200
-4,000	-1,793	-4,200
-2,000	-824	-2,500
-2,500	0	-2,000
-4,000	-3,861	-5,000
-2,000	-383	-4,000
-3,000	-2,226	-3,500
-11,000	-2,604	-7,000
<b>-40,300</b>	<b>-19,143</b>	<b>-41,700</b>

### ADMINISTRATIVE EXPENSES

	19-20 Year End Financials	20-21 Year End Financials
Accounting and Payroll Charges/ADP	(6,124)	(5,560)
Audit	(10,300)	(11,000)
Auto Mileage Allowance	(1,694)	(196)
Bank Charges and Bank Purchases	(976)	(1,006)
Copy Machine	(7,650)	(8,669)
Credit Card Charges	(48,744)	(28,435)
Depreciation		0
Equipment	(4,110)	(117)
Fingerprinting	(1,327)	(392)
Office Supplies	(3,955)	(253)
Payroll Taxes	(27,399)	(23,760)
Postage	(3,835)	(1,543)
Professional Services	(2,950)	(2,575)
Publicity	(9,618)	(3,829)
Recognition	(6,267)	(1,500)
Registratrion Software (Perfect Mind)	(17,793)	(17,448)
Workman's Compensation Ins.	(16,901)	(14,992)
Unemployment Insurance	(1,069)	(14,078)
Emergency Texting Program	0	0
Administrative Staff Payroll	(358,105)	(278,552)

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
-6,000	-2,895	-6,200
-11,500	-11,400	-11,400
-1,000	-925	-2,500
-1,100	-586	-1,300
-8,000	-4,262	-9,000
-37,000	-32,619	-41,400
0	0	0
-3,000	-1,976	-10,000
-600	-496	-700
-2,000	-857	-2,000
-27,000	-17,817	-27,000
-5,000	-2,673	-5,000
-2,000	-1,000	-7,000
-6,000	-3,354	-4,500
-3,000	-1,189	-4,500
-17,448	-17,598	-17,598
-12,000	-7,835	-15,000
-11,700	-3,022	-6,000
-1,000	0	-600
<b>-319,260</b>	<b>-185,846</b>	<b>-333,000</b>

	19-20 Year	20-21 Year
Health & Dental	(83,166)	(54,050)
Conferences and Meetings	(3,510)	(613)
Mass Mutual Retirement Benefits	(38,917)	(7,352)
Administrative Expense Reimbursement	(270)	0
Brochures (used to be in OTHER section)	0	0
<b>Administrative Personnel Costs</b>	<b>-654,680</b>	<b>(475,920)</b>

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
-26,500	-26,250	-59,000
-500	-704	-800
-25,969	-16,094	-32,100
0	-20	0
-12,000	-1,436	-4,000
<b>-539,577</b>	<b>-340,854</b>	<b>-600,598</b>

### SPECIAL EVENTS

	19-20 Year End Financials	20-21 Year End Financials
Bunny Hop Revenue	3,875	0
Bunny Hop Expense	3,058	1,247
Bunny Hop Staffing	184	0
<b>Net Bunny Hop</b>	<b>633</b>	<b>-1,247</b>
Tournament Revenue	19,926	0
Tournament Expense	15,642	0
Tournament Staffing	0	0
<b>Net Golf Tournament</b>	<b>4,284</b>	<b>0</b>
Tiburon Taps Revenue	39,731	2,000
Tiburon Taps Expense	16,283	2,445
Tiburon Taps Staffing	542	0
<b>Net Tiburon Taps</b>	<b>22,906</b>	<b>-445</b>
Half Marathon Revenue	13,371	0
Half Marathon Expense	3,651	0
Half Marathon Staffing	552	0
<b>Net Half Marathon</b>	<b>9,168</b>	<b>0</b>
Boo Bash Revenue/ Halloween Carnival	5,060	0
Boo Bash Expense	2,548	0
Boo Bash Staffing	0	0
<b>Net Boo Bash</b>	<b>2,512</b>	<b>0</b>
Santas Breakfast Revenue/Gingerbread House	1,440	0
Santas Breakfast Expense	1,139	0
Santas Breakfast Staffing	230	0
<b>Net Santas Breakfast</b>	<b>71</b>	<b>0</b>

Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
2,000	770	770
600	108	150
100	0	0
<b>1,300</b>	<b>662</b>	<b>620</b>
4,000	0	0
2,000	0	0
0	0	0
<b>2,000</b>	<b>0</b>	<b>0</b>
0	0	0
0	0	0
<b>0</b>	<b>0</b>	<b>0</b>
5,000	0	0
1,000	0	0
0	0	0
<b>4,000</b>	<b>0</b>	<b>0</b>
5,000	2,807	2,807
2,100	190	2,250
500	0	0
<b>2,400</b>	<b>2,617</b>	<b>557</b>
2,275	0	2,100
1,170	0	1,300
0	0	200
<b>1,105</b>	<b>0</b>	<b>600</b>

	19-20 Year	20-21 Year	Approved Budget FY 21-22	September Year to Date FY 21-22	Year End Projections
Father Daughter Dance Revenue	2,765	0	2,000	0	2,500
Father Daughter Dance Expense	1,162	0	700	0	1,250
Father Daughter Dance Staffing	0	0	200	0	0
<b>Net Father Daughter Dance</b>	1,603	0	1,100	0	1,250
Misc Revenue	0	0	0	0	0
Misc Expense	7,664	149	0	150	0
<b>Net Misc (SE-Misc)</b>	(7,664)	-149	0	-150	0
Total Special Event Revenue	86,168	2,000	20,275	3,577	8,177
Total Special Event Expense	51,147	3,841	7,570	298	4,950
Total Special Event Staffing	1,508	0	0	0	0
<b>Net Special Event</b>	33,513	-1,841	12,705	3,279	3,227

(missing AI Ad Race event info)